

KUMAVISION project365

All in the Process. All at a Glance.

All in one System.



**ERP-Software for
Software Companies**

project 365 - Projects, Services, Licenses

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KUMAVISION AG



You develop complex software solutions, carry out projects of all sizes, and also provide recurring services. And you often do all of this simultaneously, under tight deadlines and with demanding customer requirements. As a software company, you know that to do this, you need flawless organization and an ERP solution that is as versatile as it is flexible.

With project365, we offer you an industry-specific ERP solution designed specifically for this purpose. It's software that understands your processes, from project-based business and managed services to license and subscription management. Whether it's transparent project costing, flexible billing models, automated contract and license management, or integrated service processes, project365 combines all these functions and is fully integrated with financial accounting. It also seamlessly supports the trading of goods.

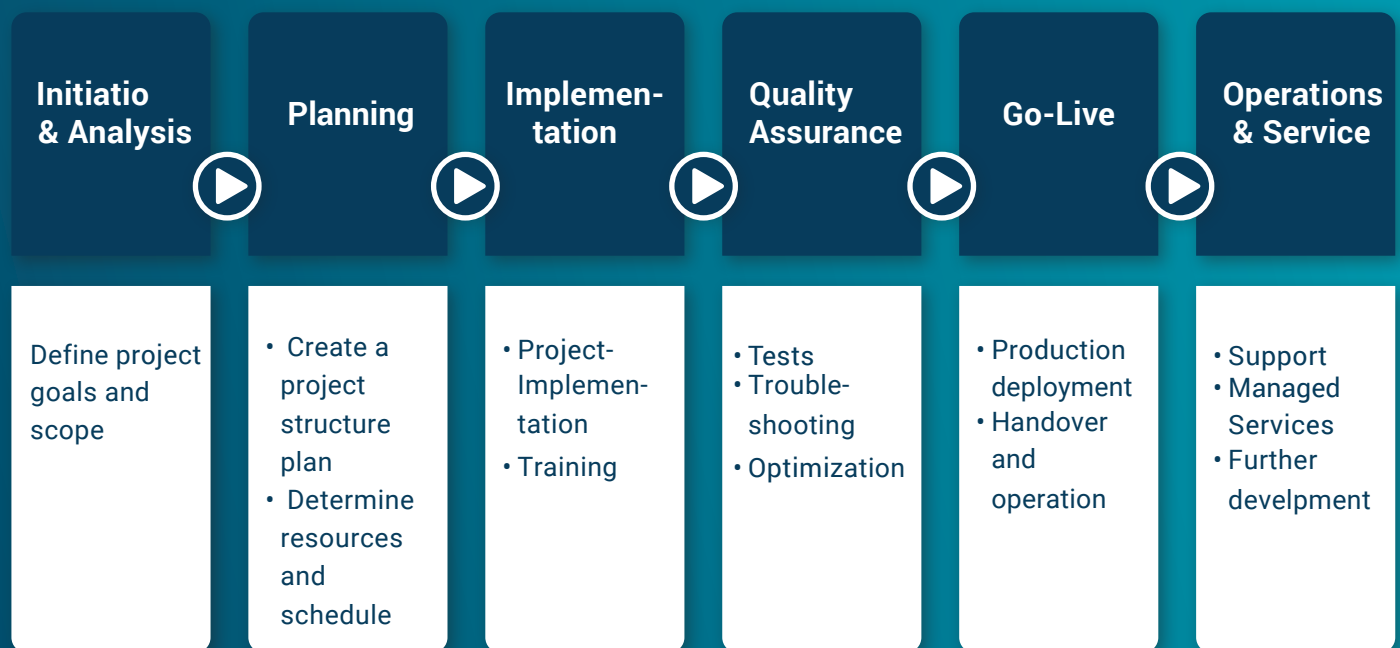
At the same time, project365 lays the groundwork for the use of modern AI technologies. After all, AI-powered assistants, forecasts, and automation can only reach their full potential with end-to-end processes, structured data, and a unified platform. From intelligent analytics to automated workflows and smart decision-making tools, your data becomes a true competitive advantage.

You'll benefit from the entire Microsoft ecosystem: project365 is fully integrated with Microsoft Dynamics 365 Business Central, Microsoft 365, Power Platform, Teams, and Azure, creating a modern, scalable, and future-proof environment for your business. An ecosystem that not only supports you today but also opens up new opportunities for tomorrow. With project365, you maintain control over your projects and services at all times. We invite you to take your project and service work to the next level.

Sincerely,
Vanessa Schillings and the KUMAVISION project team

From Concept to Full-Scale Operation

A project goes through many stages, from the initial vision through planning, development, and rollout to maintenance and ongoing operations. Along the way, numerous tasks, decisions, and pieces of information arise. project365 brings all these processes together in a single, centralized system so that teams are clearly guided, maintain a clear overview, and reliably bring projects to fruition.



With project365, you can manage this entire lifecycle on a single, unified platform

Industry-specific Highlights:

- Integrated Project Management - from quote to invoice
- Convenient resource and capacity planning with high-level and detailed planning, including a graphical user interface
- Comprehensive billing options: based on actual hours, progress, a payment schedule, or a fixed price
- Flexible Project Management & Project Evaluation
- Rolling Planning & Allocation
- (Offline) Time Tracking via Smartphone App
- Travel Expense Report
- Cross-Client Project Management
- Subscription and Contract Management
- Managed Service Diagram
- Customer Integration via Portal Solutions
- Integrated Financial Accounting & Cost Accounting
- Integrated Document Management
- KI-Integration

Your benefit:

Our solution transforms a complex process into a clearly structured, digitally controlled workflow. You'll benefit from:

- ✓ **Transparency** throughout all phases - from acquisition to operation
- ✓ **Planning certainty** through reliable data and clear responsibilities
- ✓ **Efficiency** through centralized data storage, end-to-end workflows, and integrated financial accounting



Project Site

Setting up a project has never been easier:

An integrated wizard guides you step by step through the entire process. With predefined project templates, you can ensure that every new project starts on the same, clearly structured foundation, without deviations and without missing any steps. Once the project is created, a clear project card consolidates all relevant information in one place: documents, status, responsible parties, payment schedules, and much more.

✓ **The result:** maximum process reliability, consistent standards, and a project facility that simply works.

Neues Projekt erstellen

Wählen Sie eine Projektvorlage aus.

Projektvorlagen-code

Manuelle Nummernvergabe

Code ↑	Beschreibung
10 VERWALTUNG	Verwaltungsprojekte
100 ABO	SaaS Implementation Projekt
100 PHOTOVOLTAIKANL.	Errichtung Photovoltaikanlage
110 ABO STANDARD	SaaS Implementation Projekt
20 VERTRIEB	Vertriebsprojekt

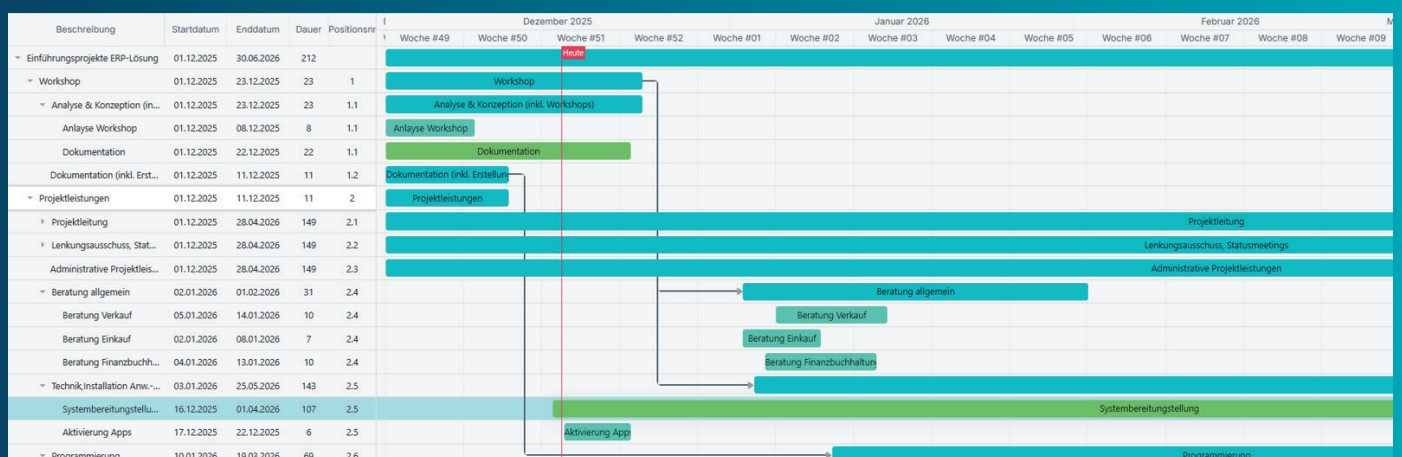
+ Neu Details anzeigen Aus vollständiger Liste auswählen

Zurück Weiter Fertig stellen

Project Cost Estimation and Planning

In project365, cost estimation is an iterative process: You start with a rough plan based on your Project Structure Plan (PSP) and refine it step by step, from initial assumptions to detailed budget planning. Quantities, prices, resources, and deadlines are maintained directly in the system, without having to go through Excel. From within the cost estimate, you can seamlessly generate proposal and contract documents, including all the line items you've planned. This way, every team member knows at all times how the project was originally costed.

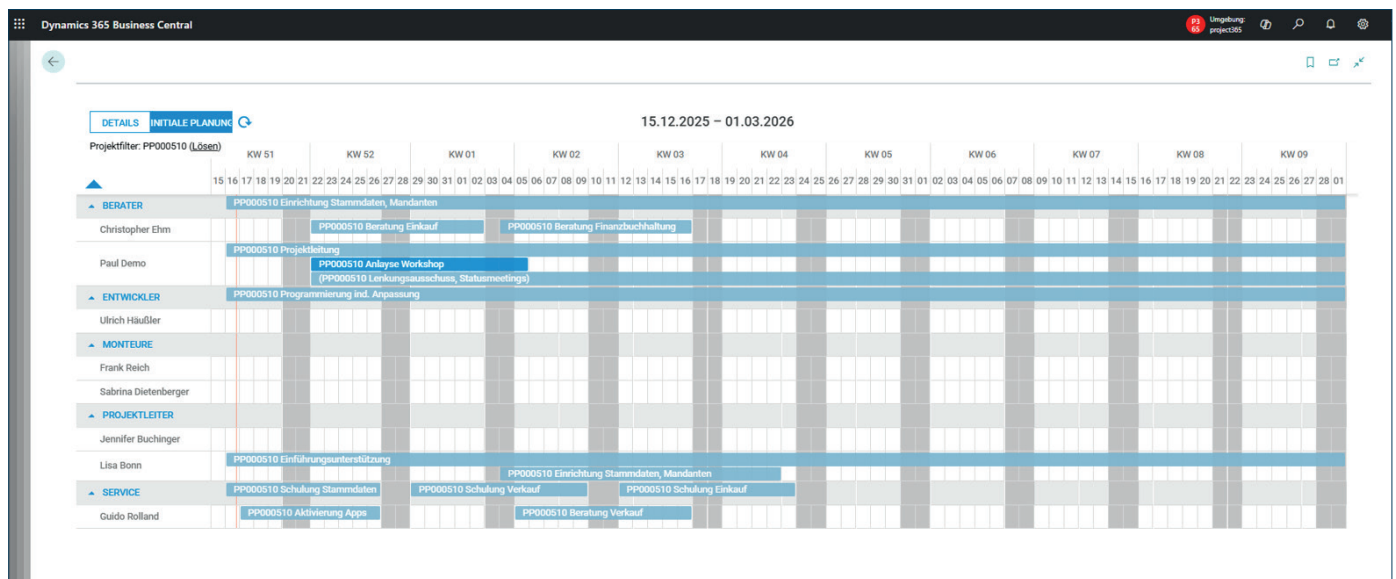
With just one click, you can create a clear Gantt chart that transparently visualizes deadlines, dependencies, and effort. This way, you maintain full control at all times.



Resource Planning

Resource planning in project365 ensures that you don't have to search for available capacity, it immediately catches your eye. Workload, absences, and skills are clearly visualized, allowing you to identify bottlenecks before they arise. The graphical planning interface lets you flexibly distribute, adjust, and assign tasks to the right employees.

Overcommitments and available slots are immediately visible, allowing you to respond quickly and make optimal use of resources. Resources can also be reserved before a project begins to ensure that critical deadlines are met. The project manager determines the start dates for individual work packages and can track their progress at any time.



Rolling Planning

Rolling planning makes your project management significantly more resilient. Instead of rigid plans, you work with a process that continuously adapts to the reality of your project. Changes become immediately apparent, allowing you to intervene early and make decisions based on reliable information.

Comparative views show how your project is progressing: the past, present, and expected future are clearly displayed side by side. Customized allocation rules help you manage effort and budget effectively over time, exactly as your project requires.

The result: Realistic forecasts, precise budget control, and resource planning that adapts flexibly rather than playing catch-up. This keeps your project on track at all times, even when conditions change.

Time and Travel Expense Tracking

No wasted hours, no lost receipts

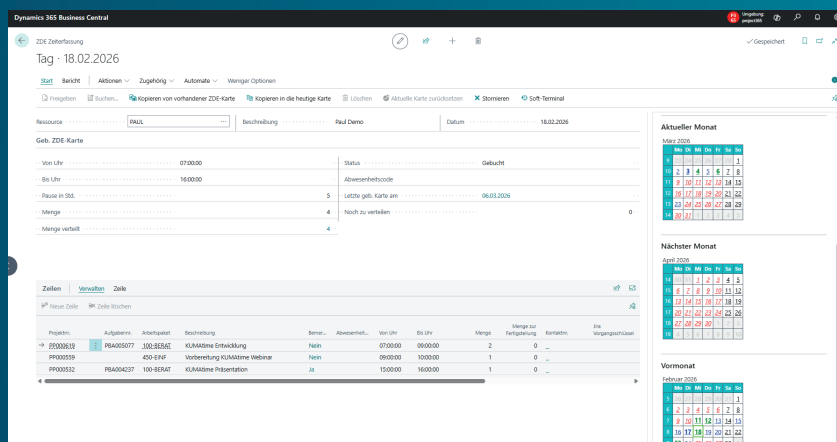
In many projects, time tracking is a real pain point: Employees enter their hours late or not at all, Excel spreadsheets circulate, and travel expense receipts get lost in the paper chaos. The result: a lack of transparent, delayed billing, and stress when monitoring the budget.

With project365, tracking work hours and travel expenses becomes a consistently simple and reliable process. Hours, activities, and receipts are recorded directly in the system.

Die The ZDE card provides a clear input form with automatic break suggestions, clear monthly overviews, and direct assignment to projects and tasks.

A compact list view is also available for quickly reporting multiple consecutive days, while employees can conveniently log their hours on the go via smartphone or Microsoft Teams.

An integrated review and approval process ensures that no hours are missing and all entries are correct. Travel expenses are also seamlessly integrated: Receipts are photographed via the app, automatically scanned, and assigned to the correct project. Approval and posting take place directly in the system.



Projekt	Aufgaben	Anzahl	Bezeichnung	Benutzer	Abwesenheit	Von Uhr	Bis Uhr	Menge	Menge zur Verfügung	Kosten	Die Vorgangszustand
PP000019	PS400077	100-REBAC	KI-Marketing-Entwicklung	Nein	Abwesenheit	07:00:00	09:00:00	2	0	-	-
PP000019	400-ENR	100-REBAC	Vorbereitung KI-Marketing-Webinar	Nein	Abwesenheit	09:00:00	10:00:00	1	0	-	-
PP000019	PS400423	100-REBAC	KI-Marketing-Präsentation	Ja	Abwesenheit	15:00:00	16:00:00	1	0	-	-



✓ **The result:** aA system that is always complete, up-to-date, and ready for billing. Project teams work with greater transparency, budget variances become apparent sooner, and invoices can be prepared much more quickly. This creates a process that not only reduces effort, but also noticeably improves overall project management.

Purchase

In many projects, procurement is a critical issue: requests for hardware, licenses, or external services are often submitted too late, approvals are missing, and cost control suffers

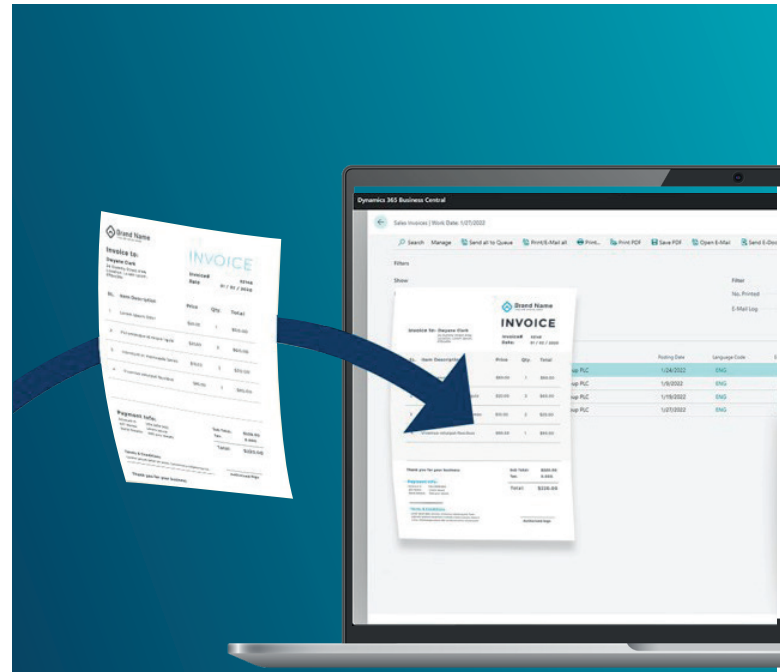
✓ **The result:** Delays in the project schedule and budget overruns

With project365, procurement becomes a fully integrated part of the project process. Requirements arise directly where they belong within the project and can be converted into purchase orders without any detours. Hardware items, licenses, or external resources are recorded immediately, automatically assigned to the correct project structure, and mapped both functionally and financially.

At the same time, the process remains flexible: Even invoices without a prior purchase order can be clearly and transparently assigned to the project, ensuring that no expense is overlooked. The accounts payable balance provides an early indication of what expenses to expect, long before the first invoice is received.

This creates a solid foundation for budget decisions and enables the early detection of potential risks. Invoice processing is also fully digitized.

Incoming documents are automatically recognized, verified, and securely processed. The approval processes can be individually configured and precisely tailored to internal workflows, from simple approvals to multi-step workflow scenarios with clearly defined delegation rules.



Any discrepancies in price or quantity are immediately apparent, and all actual costs are available in the project in real time. This results in a procurement process that is not only faster and more transparent, but also reduces the long-term burden on the project.

Project Billing

Billing often determines how clear and trustworthy a project appears to the outside world. When it takes a lot of effort to track down time and effort data, budgets are out of date, and changes cause confusion, uncertainty arises, both internally and with the client. project365 brings clarity and speed to this process.

The billing proposal consolidates all accrued expenses into a single, clear overview. It can be used for a single project or for multiple projects at the same time and automatically aligns with the billing types defined in the project structure plan, whether fixed price, time and materials, flat rate, or payment schedule. An integrated information panel displays the current budget at all times.

You can specify which services are to be billed and in what format directly in the proposal. Adjustments to quantities or line items can be made directly.

The invoice is then generated automatically, including a statement of services upon request, and can be sent via email or printed out. Down payments are also fully integrated: payment and down payment schedules are defined directly within the project, either for the entire project or for individual work packages. Entries are posted to unearned revenue accounts in accordance with accounting and financial statement standards, ensuring that cash flow remains predictable and revenue is correctly allocated to the appropriate period.

This transforms project billing from a critical bottleneck into a reliable, transparent, and efficient process. Project managers benefit from clear information that requires no follow-up questions, clients receive transparent invoices, and the entire project is managed in a financially sound manner.

Abrechnungsvorschlag

✓ Gespeichert

Vorschlagsname

MA000005

Verwalten

Vorschlagszeilen erstellen

Abrechnung erstellen...

Ebene Löschen...

Aktionen

Zugehörig

Debitor...	Name	Abrechnu...	Abrechnu...	Art	Nr.	Beschreibung	Abz-Vorber...
▼ VDEB000012	KUMAVISION ...						
	Projekte						
	PP000010					Einführungsprojekte ERP-Lösung	
	110-ANALYS	nach Aufw...	PSP-Zelle			Analyse & Konzeption (inkl. Workshops)	☑
		nach Aufw...	PSP-Zelle	Resso...	PAUL	Analyse Workshop	☑
		nach Aufw...	PSP-Zelle	Resso...	PAUL	Dokumentation	☑
		nach Aufw...	PSP-Zelle			Gesamt:	
→	300-PROD	Festpreis	PSP-Zelle	Resso...	11000	Programmierung	☑

Projektbetrag

VK Zeilenbetrag

Abrechnungswähru...

VK Zeilenmenge

Abgerechnet	0,00	0,00	EUR	0,00	Debitor...	VDEB000012
Restbudget	14.000,00	14.000,00	EUR	80,00	Debitorname	KUMAVISION Bayer...
Abrechn. im Auftr...	0,00	0,00	EUR	0,00	Projektbeschreibung	Einführungsproj...
Zur Auftragsabrech...	14.000,00	14.000,00	EUR	80,00	Arbeitspaketname	Programmierung
Restbudget nach A...	0,00	0,00	EUR	0,00	Aufgabenbeschreib...	



Controlling

Effective project controlling ensures that issues don't come to light only when it's too late. When budgets go overboard, contribution margins decline, or variances go undetected for a long time, the pressure on project leaders and management increases. project365 lays the foundation for a controlling system that provides early guidance, creates clarity, and supports decision-making.

A central project overview provides immediate access: Traffic light indicators show the current status, budget utilization, and contribution margins at a glance. Critical projects stand out immediately and can be analyzed in greater detail. In the project card, the plan-vs.-actual comparison consolidates all relevant cost data in real time—from budgeted amounts to actual costs and commitments to remaining values. For even more precise control, detailed evaluations are available at the work package level, clearly comparing quantities, values, progress, and financial results. This results in a controlling system that can map every level and provides a reliable basis for decision-making for project managers and executive management.

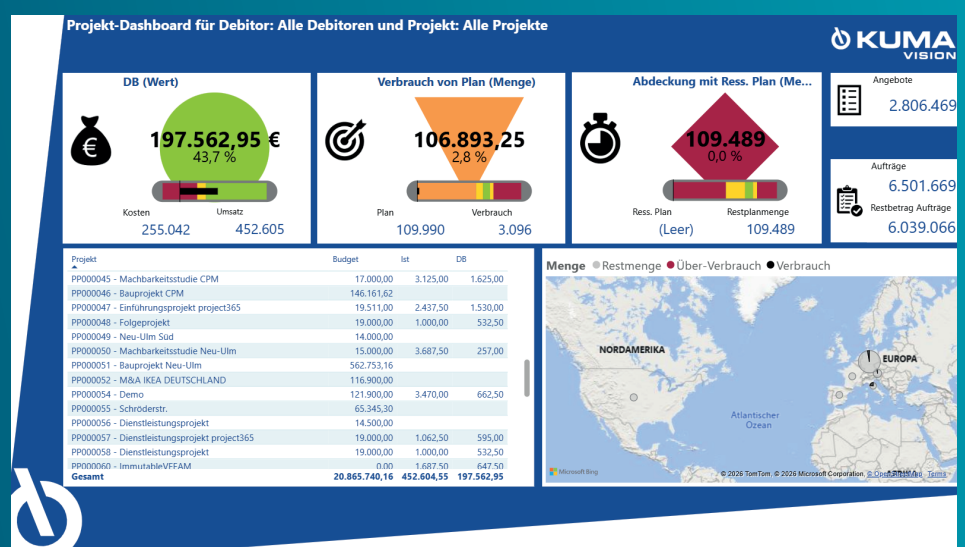
In a cross-project context, project365 offers equally comprehensive capabilities.

Consolidated financial reports show revenue, costs, and contribution margins across all projects and enable comparisons of actual results to budgets, period-by-period analyses, and reliable forecasts. Cross-company evaluations as well as reports for investors or controlling departments can also be generated effortlessly. For data-driven decision-making, all information is also

available in Power BI. Interactive dashboards, engaging visualizations, and customizable reports make complex relationships intuitively understandable. Results can be shared or subscribed to via email on a regular basis—ideal for management that wants to stay informed at all times. This creates a controlling system that highlights trends early on, reliably identifies risks, and bases decisions on a clear, consistent data foundation—available at any time, across all projects, and accessible anywhere.

Meine Projekte ▾				
Zeit	Inhalt	Kosten	Projektnr. ↑	Beschreibung
✓	✓	✓	BP000016	Support 202
✓	✓	✓	C84MIVIE	AMS251EN S
✓	✓	✓	EV00011	Kundenforum
✓	✓	✗	P00156	Projekt Nürn

Aktueller DB %	DB Indikator	Budgetverbrauch (inkl. Obligos) %	Budget Indikator
13.94	✗	10.61	✓
34.04	✓	37.75	✓
12.13	✗	11.11	✓
-100.00	✗	18.00	✓
-173.21	✗	17.00	✓
-100.00	✗	0.29	✓
35.64	✓	0.21	✓
4.89	✗	8.38	✓
67.21	✓	6.85	✓
50.00	✓	0.75	✓
-283.14	✗	4.13	✓
66.16	✓	16.94	✓



Subscriptions and Contracts

Subscription models, pay-as-you-go, and SaaS services are becoming increasingly important, but the more flexible the offerings, the more complex contract management and billing become. Different contract terms, variable prices, and dynamic usage data quickly lead to a high volume of manual work and increase the risk of errors. The “bill-to” app extension for Microsoft Dynamics 365 Business Central automates these processes end-to-end, ensuring reliability.

All types of subscriptions and contracts are managed centrally and billed automatically, once set up, recurring invoices are processed completely autonomously. Usage data is fed in directly, and contract models can be flexibly combined and tailored to individual requirements. The solution integrates seamlessly into existing workflows: Contracts are created directly from quotes, projects, or manually, so billing always begins where the need arises. bill-to is particularly effective thanks to its full integration with project365. Subscriptions can be linked directly to projects, which means recurring revenue is

automatically incorporated into a project's overall financial picture. This allows you to directly compare it with recorded expenses and consumption—an ideal approach for accurately mapping managed service projects and transparently tracking their profitability over their entire term.

The “Subscription Manager” role center ensures transparency in day-to-day operations. Cancellations, contract changes, revenue, and open items are clearly displayed, while Power BI provides additional analysis and reporting capabilities. Interactive dashboards highlight trends, forecasts become more reliable, and results can be automatically delivered via email as needed.

The result is a subscription and contract management system that works reliably, significantly streamlines processes, and provides companies with a stable foundation for modern, recurring business models.

Dynamics 365 Business Central

Abonnementkarte SB100207 - Managed Services + Lizenzen

Dieser Debitort hat einen überfälligen Saldo. Details anzeigen

Vorschau Rechnung erstellen Funktion Abonnement Preise & Rabatte Belege Posten Historie Weitere Optionen

Allgemein

Nr.: SB100207	Abonnementartengruppe:	Nächstes Rechnungsdatum: 01.03.2026
Beschreibung: Managed Services + Lizenzen	Abonnement Startdatum: 01.03.2026	Zwischenrechnungsdatum:
Verk. an Name: KUMAVISION AG	Status: Aktiv	project365
E-Mail: info@kumavision.com	Externe Belegnummer:	Verkaufsauftragstyp:
Dokumenttyp:	Auf Watchlist: ☐	Projektnr.:
Übergeordnetes Abonne...:	Aktuelle Abrechnungsperiode:	Verantwortlich:
Kaufverdate: GSH	Zur Faktura freigeben: ☐	Verantwortlicher Name:
Teamcode:	Startdatum: 01.03.2026	Projektkarte anzeigen
Debitorenabrechnungsg...:	Enddatum: 28.02.2027	

Mehr anzeigen

Dokumente

Belege

1	0	0	0
14 Rechnungen / Aufträge	Selbst Verkauft Rechnungen	Selbst Verkauft Buchungen	14 Rechnungen / Zusendungen
0	0	0	0
Selbst Einkauf Rechnungen	Selbst Einkauf Buchungen		

Erwarteter Umsatz

Zeilen Versalten Mengen & Einrichtungen Funktionen Kalkulationsmethode

Neue Zeile Zelle löschen

Art	Nr.	Beschreibung
Gruppensumme	Lizenzen	Dynamics 365 Business Central Essentials
Abonneme...	ABT000202	KUMAVISION project365
Abonneme...	ABT000202	KUMAVISION project365
Gruppensumme		Gruppensumme

Dynamics 365 Business Central

project365 | Stapel | Abonnements | Buch.-Blätter | Import | Belege | Preise | Forecast | Integrationen | Auswertungen | Design | Einrichtung | project365 | AI

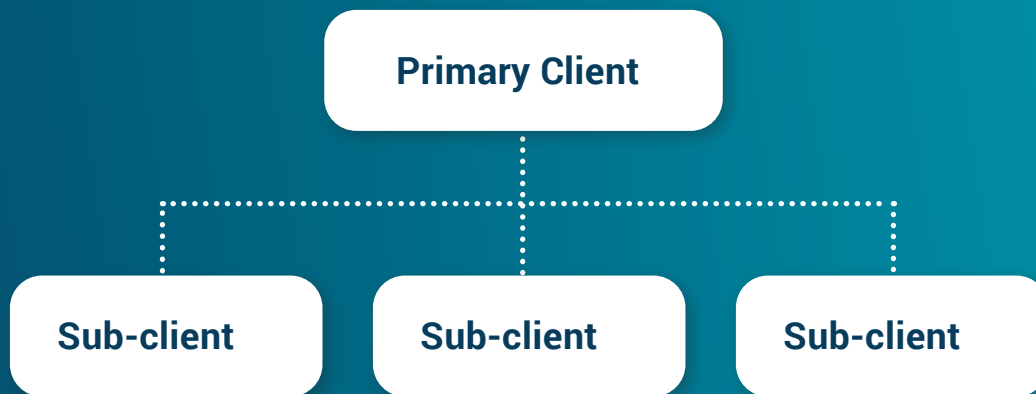
Abonnements: Alle | Filter | + Neu | Löschen | Karte | Aktuelle Rechnung | Beleghistorie | Funktion | Aktuelle Rechnungen | Weitere Optionen

No.	Beschreibung	Abonnem...	Projekt...	Erstellt am	Letzte Änderung	Abonneme... Startdatum	Abonneme... Abschluss...	Zur Fakt... Termin...	Abonnem...	Abrechnun...	N	%
SB100177	Einführung Fachnetz Basis - Beispiel 4	PP000503		17.09.2025 10:44	18.12.2025 14:34	01.09.2025	31.08.2026		1	1M		
SB100178	Einführung Fachnetz Basis	PP000504		17.09.2025 13:44	23.03.2026 13:05	01.09.2025	31.08.2026		1	1M		
SB100179	Einführung project365	PP000507		25.09.2025 11:06	18.12.2025 14:24	01.09.2025	31.08.2026		1	1M		
SB100180	Einführungsprojekte ERP Software	PP000509		26.10.2025 21:36	18.12.2025 14:34	01.11.2025	31.10.2026		1	1M		
SB100181	Einführungsprojekte ERP-Lösung	PP000510		26.10.2025 16:12	18.12.2025 14:34	01.11.2025	31.10.2026		1	1M		
SB100184	Alto Software			30.10.2025 15:39	23.03.2026 13:07	01.11.2025	31.10.2028		3	1Q		
SB100186	MS&S	PP000516		30.10.2025 16:05	23.03.2026 13:07	01.11.2025	31.10.2028		3	1Q		
SB100187	Dienstleistungen & Software	PP000517		30.10.2025 16:31	23.03.2026 13:07	01.11.2025	31.10.2026		1	1M		
SB100189	D365 BC	PP000521		31.10.2025 16:24	23.03.2026 13:08	01.11.2025	31.10.2026		1	1M		
SB100190	Abonnement KUMAVISION Bayern GmbH	PP000523		31.10.2025 16:46	18.12.2025 14:34	01.11.2025	31.10.2026		1	1M		
SB100191	Managed Services	PP000526		03.11.2025 13:38	18.12.2025 14:34	01.10.2025	30.09.2026		1	1M		
SB100202	Managed Services	PP000527		03.11.2025 14:45	23.03.2026 13:08	01.10.2025	30.09.2026		3	1M		
SB100193	Jahresabo			03.11.2025 14:58	18.12.2025 14:34	01.01.2026	31.12.2028		1	1J		
SB100194	Dienstleistungen & Software - Szenario ...	PP000529		03.11.2025 18:04	18.12.2025 14:34	01.11.2025	31.10.2026		1	1M		
SB100195	Dienstleistungen & Software - Szenario A	PP000532		06.11.2025 11:09	23.03.2026 13:05	06.11.2025	05.11.2026		1	1M		
SB100196	Managed Service	PP000533		06.11.2025 15:36	23.03.2026 13:05	01.12.2025	30.11.2026		1	1M		
SB100197	Halle			14.11.2025 15:02	23.03.2026 13:05	14.11.2025	13.11.2027		1	1J		
SB100198	Leichtbauhalle	PP000546		17.11.2025 10:21	23.03.2026 13:05	01.12.2025	30.11.2026		1	1M		
SB1001												

Cross-client projects

When projects span multiple companies, complexity often increases rapidly. Responsibilities become blurred, internal billing becomes a challenge, and financial management loses clarity. project365 brings order to this complex web with a solution that maps complex structures just as effortlessly as it does a single project.

The entire project is managed centrally within the main client, where it maps out all services, structures, and business relationships. Operational tasks are handled by the participating sub-clients. Their roles are clearly defined, ensuring that internal relationships remain transparent and traceable.



While the main client is responsible to the end customer, services from sub-clients are automatically incorporated. Partial service transfers, internal billing, and costs are automatically processed by the system and correctly recorded.

Outgoing invoices from sub-clients appear immediately as incoming invoices in the main client, including project-specific cost allocation. Different pricing agreements or currencies are not an obstacle; they are accounted for across the system and processed consistently. This creates a workflow that clearly documents internal charge-backs while ensuring that all costs are directly incorporated into customer billing.

As a result, budgets remain transparent even across organizational boundaries, contribution margins can be tracked precisely, and liquidity remains predictable. This not only gives you control over complex project landscapes but also the assurance that every step is traceable and managed in a financially sound manner.

The Solid Foundation:

Microsoft Dynamics 365 Business Central

KUMAVISION project365 is based on the powerful Microsoft Dynamics 365 Business Central platform, a globally recognized ERP solution developed specifically to meet the needs of medium-sized businesses. With millions of installations worldwide, it provides a reliable and future-proof foundation for the digitization and automation of your business processes.

Intuitive. Efficient. Microsoft.

Dynamics 365 Business Central adheres to familiar Microsoft standards in both design and functionality. The user interface is intuitive to use, which increases user acceptance and reduces training costs. The role-based user interface ensures that every employee has access to exactly the information and features they need for their daily work.

Everything Flows Smoothly—Thanks to Integrated Processes

Business Central connects all key business areas and ensures seamless processes, from financial accounting to purchasing and sales to inventory management. This creates a unified database that fosters transparency and enables well-informed decisions.

What Business Central Already Offers Out of the Box

The industry solution is built on a comprehensive set of features that Business Central already offers out of the box:

Master Data Management	Debtors Creditors Article / Ressources
Sales	Offers Orders Invoices / Credit Notes
Purchase	Demand Planning Orders Incoming Invoices
Inventory Management	Storage Areas Inventory Management Serial and Batch Management
Financial Accounting	Open Items Payment Transactions Dunning Process Cashflow Management
Cost Accounting	Cost Centers Cost-bearing entity Assements
Asset Accounting	Management and Depreciation of Fixed Assets
Annual financial statement	Support with data collection and analysis

Always up to date- with the cloud

Thanks to the SaaS (Software-as-a-Service) model, project365 is always up to date as a cloud solution. Updates and new features are delivered automatically, without the need for time-consuming migration projects.

The Integrated Solution with Investment Security

Seamless integration with the Microsoft ecosystem ensures maximum compatibility and flexibility. When combined with Microsoft 365 (Teams, SharePoint, Outlook), Power BI, and Power Automate, it creates a seamlessly integrated platform that connects your business processes end-to-end:

When combined with Dynamics 365 Sales, Marketing, Customer Service, and/or Field Service, it creates a fully integrated customer engagement platform. Together with Microsoft 365 (Teams, SharePoint, Outlook), Power BI, and Power Automate, this results in a seamless, unified solution that optimally connects your business processes:

- ✓ **Centralized Teamwork:** Project communication in Microsoft Teams, document management via SharePoint, and ERP data directly in Office applications.
- ✓ **Flexibility & Automation:** Create your own apps with Power Apps, automate workflows with Power Automate, and integrate external systems - all without coding.
- ✓ **Informed Decisions:** Interactive Power BI dashboards for status, utilization, and forecasts
- ✓ **AI Support** comes standard with Microsoft Copilot

Microsoft Platform-Technology



Integration with JIRA and Atlassian Tools

Many companies are familiar with this problem: Operational work takes place in JIRA, while financial management is handled in the ERP system. Information has to be transferred, transparency is lost, and reconciliation takes time. With the project365 integration, KUMAVISION seamlessly connects these two worlds - for smooth workflows, clear data, and project management that truly works together.

JIRA projects are created directly from project365, including structure, team, and work packages. Tasks, progress, and time tracking continue to be managed flexibly in JIRA but are automatically synchronized with the ERP project. This allows project managers to maintain a complete overview of costs, budgets, and financial performance at all times, without having to switch systems or maintain data in two places.

JIRA Service Management adds another layer: Customers are actively integrated into the process via a self-service portal. Requests, tickets, and

status information flow directly into the project—ideal for support processes and ongoing service contracts. Services can be accurately recorded, tracked, and billed.

Confluence complements the ecosystem as a central hub for documentation, knowledge, and collaboration. Everything remains organized, up-to-date, and directly linked to the project.

In doing so, companies benefit from the strength of the entire KUMAVISION approach: As an Atlassian Gold Solution Partner and an experienced Microsoft Dynamics specialist, KUMAVISION combines both worlds into a high-performance platform. The tight integration of Jira, Confluence, and JSM with the Microsoft platform ensures seamless workflows, high transparency, and a future-proof project environment, from day-to-day agile operations to business management.

✔ **The result:** An integrated process that reduces the workload on teams, engages customers, and enables companies to manage projects more quickly, more clearly, and more successfully.



is proud to be an



Gold
Solution Partner



Successful

ERP Implementations

- ✓ **Alight Consulting GmbH** – Greater Transparency, Lower Costs with project365
- ✓ **CSP GmbH & Co. KG** – Efficient processes for project-based business.
- ✓ **BLUE Consult** – End-to-End Processes for Greater Efficiency and Scalability



Reference Project



Alight Consulting GmbH – Greater transparency, lower costs with project365

Alight Consulting GmbH is an IT and process consulting firm based in Ottobrunn. The company develops and operates software solutions based on Microsoft technologies such as SharePoint and Office 365. These complex client projects require not only professional project management but also a business-oriented perspective on all processes.

Challenges:

- ✓ End-to-end tracking of projects, from the quote to the invoice Zeitbuchung der
- ✓ Assign employees directly to projects
- ✓ Transparent invoice processing and integrated travel expense reporting
- ✓ Timely cost overview for management

Solutions & Benefits:

- ✓ Implementation of the industry-specific software KUMAVISION project365, based on Microsoft Dynamics 365 Business Central
- ✓ Seamless integration into the existing Office 365 environment
- ✓ Standardized best-practice processes for project service providers
- ✓ Mobile time tracking and automated real-time reports
- ✓ Project status indicators and plan-vs.-actual comparisons for maximum transparency
- ✓ Cloud-based operations for rapid deployment, scalability, and security

Results:

- ✓ **> 90 % Time savings** in report generation
- ✓ Real-Time Metrics for Management and Customers
- ✓ Significant Cost Reduction Through Automated Processes
- ✓ A Holistic view of projects - from cost estimation to project management to controlling

„With project365, we handle all tasks in a single system. The solution has both accelerated and simplified our processes.“

Dr. Ralf Kuhn,
Managing Director Alight Consulting GmbH

Reference Project



CSP GmbH & Co. KG – Efficient Processes for the Project Business

CSP GmbH & Co. KG develops state-of-the-art software solutions for the manufacturing industry and ensures the highest quality standards. With approximately 100 employees at multiple locations in Germany and the United States, CSP focuses on digital innovation and future-proof technologies.

Challenges:

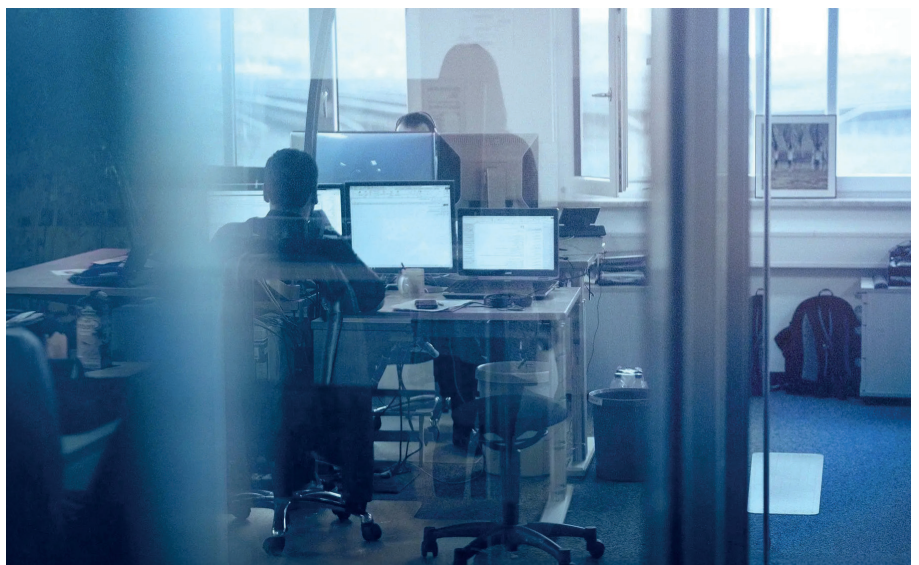
- ✓ Reducing manual data entry and speeding up recurring billing Einheitliche Plattform für
- ✓ Quotes, Project Management, and Billing; Optimized Resource Planning and
- ✓ centralized License Management (SaaS and On-Premises)

Solutions & Advantages

- ✓ Implementation of the KUMAVISION project365 ERP industry solution based on Microsoft Dynamics 365 Business Central
- ✓ Integration of Business Intelligence and Document Management
- ✓ Future-proof platform with scalability options
- ✓ A unified data repository for planning, controlling, and reporting

Results

- ✓ Faster billing and fewer manual steps
- ✓ Improved Resource Planning and License Overview
- ✓ Streamlined processes for greater efficiency and cost control
- ✓ Flexible extensions thanks to Microsoft technology



Reference Project



BLUE Consult – End-to-end processes for greater efficiency and scalability

The IT service provider BLUE Consult supports medium-sized companies in their digital transformation with cloud solutions, managed services, and complex consulting projects. Approximately 90 employees across 9 locations rely on innovative technologies and customized solutions.

Challenges:

- ✓ Integration of previously separate systems for project management, time tracking, travel expenses, financial accounting, and sales
- ✓ User-friendly and time-saving handling of routine tasks
- ✓ Mapping the entire project lifecycle in a single solution
- ✓ Automated billing for recurring managed services

Solutions & Benefits:

- ✓ Implementation of the KUMAVISION **project365** ERP industry solution based on Microsoft Dynamics 365 Business Central
- ✓ Cloud-first strategy for mobile work
- ✓ Project structure plans for end-to-end planning and controlling
- ✓ Mobile app for convenient time tracking and travel expense reporting
- ✓ Integration von Power BI für aktuelle Kennzahlen
- ✓ Automatisierte Abrechnung komplexer, wiederkehrender Leistungen

Results:

- ✓ A unified platform without data silos and improved data quality
- ✓ Timely analyses and real-time project management
- ✓ Scalable Processes for Growing Business Models
- ✓ Positive feedback from employees: less administrative work, more focus on client projects

„We've become faster, we've become more transparent, and we can focus even more on our clients' projects rather than on routine administrative tasks.“

Regine Dugas, Head of Strategy and Transformation, BLUE Consult

About KUMAVISION

Our motivation is reflected in our name: KUMAVISION. Driving forward visionary ideas and turning them into reality, this is the philosophy we live by every day. Since 1996, we have been developing and implementing innovative business solutions for medium-sized companies based on Microsoft Dynamics 365.

Our core expertise: Customized cloud-based ERP industry solutions for project service providers, the manufacturing industry, and wholesale, complemented by CRM software for sales, marketing, customer service, and field service; solutions for business intelligence and document management; and a comprehensive range of services.

Together with our Italian partner, EOS Solutions, we form the KUMAVISION Group and are one of the world's largest integration partners for Microsoft Dynamics.

- ✓ **Continuity: 30 Years of ERP and CRM**
- ✓ **Experience Best Practice: Insights from 3,000+**
- ✓ **Project Expertise: 1,000+ employees**
- ✓ **Proximity: 29 locations in DACH and IT**
- ✓ **Innovation Leader in Business Software**
- ✓ **Future-Proof: Leading Microsoft Partner**



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